

Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 08087 241358Z
ACTION NEA-10

INFO OCT-01 EB-08 ISO-00 /019 W
-----095458 250244Z /14
R 241200Z AUG 78
FM AMEMBASSY TEHRAN
TO USDOC WASHDC
INFO SECSTATE WASHDC 03

UNCLAS TEHRAN 8087

EO 11652: N/A
TAGS: BBSR, IR
SUBJ: WTDR/FTI: NIKNAFS AND CO.

REF: USDOC 11606

1. IRAN
OFFICE USE: 2. 507 3. --- 4. 01
5. NIKNAFS AND CO.
6. AVENUE JORDAN, NO. 125, TREASURE BLDG.
7. TEHRAN
8. CONTRACT: MR. JAVAD NIKNAFS
9. TITLE: MANAGING DIRECTOR
10. PHONE 222517 11. TELEX: 213530 NIKO
12. CABLE: NIKNAFS CO TN
13. ESTABL: 1971 14. EMPL: 13 15. SIZE: MEDIUM
16. REPUTATION: (Y) GOOD 17. RPT DATE: 8/78
OFFICE USE: 18. NA 19. NA 20. X 21. NA 22. NA
23A. 28653/235 AGNT. IMPT. DIST. SYNTHETIC ORGANIC PIGMENT.
23B. 28214-00/235 AGNT. IMPT. DIST. THERMOSETTING RESINS.
23C. 28935/235 AGNT. IMPT. DIST. PRINTING INKS.
23D. 35742-00/235 ELECTRONIC CALCULATING MACHINES.
24. FOREIGN SALES: LOCAL ONLY
25. FINANCIAL REFS: BANK MELLI IRAN, BANK SADERAT IRAN,
ABANK IRANO HOLLAND.
26. TRADE REFS: DEVILBISS CO., TOLEDO, OHIO
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27. FOREIGN FIRMS REPRESENTED: MEARL CORP., N.Y., PIGMENTS,
1967; DEVILBISS CO., OHIO, FINISHING EQUIPMENT, 1966;
A. SCHWALBACH, W. GERMANY, PLASTIC WELDING, 1978,
SYNTHESE, NETHERLANDS, INK, RESINS, 1972; ACS, US, MINI
COMPUTERS, 1978; AUTOMATION, W. GERMANY, PRINTING MACHINES,
1978; STEVEN COROP, TEXAS, OFFSET PRINTING PRESSES, 1978.
28. POST EVALUATION: JAVAD NIKNAFS, PROPRIETOR AND MANAG-

ING DIRECTOR, STARTED BUSINESS WITH HIS FATHER SOME 30 YEARS AGO. HE REGISTERED FIRM UNDER HIS NAME, "NIKNAFS" IN 1971. IT REPRESENTS SEVERAL US AND EUROPEAN COMPANIES ON EXCLUSIVE BASIS, IMPORTS AND DISTRIBUTES PIGMENTS, RESINS, FINISHING EQUIPMENT, OFFICE COMPUTERS, OFFSET PRINTING MACHINES AND PLASTIC WELDING MACHINES. SUBJECT FAMILY ENTERPRISE REPORTS ITS WORKING CAPITAL AT 30 MILLION RIALS AND ANNUAL SALES VOLUME AT 350 MILLION RIALS. LOCAL BANKING SOURCE REPORTS FIRM HAS REGISTERED CAPITAL OF 5 MILLION RIALS AND THAT ITS REPUTATION IS GOOD. FIRM HAS RECENTLY MOVED INTO UP-TOWN BUSINESS AREA AND ENJOYS GOOD BUSINESS REPUTATION. EMBASSY RECOMMENDS IT AS GOOD TRADE CONTACT.

29. PREP: A. A. RAZBAN APPR: DAVID E. WESTLEY SULLIVAN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 24 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978TEHRAN08087
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780347-0940
Format: TEL
From: TEHRAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780826/aaaaavlm.tel
Line Count: 77
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: d947105c-c288-dd11-92da-001cc4696bcc
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
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Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1628177
Secure: OPEN
Status: NATIVE
Subject: WTDR/FTI: NIKNAFS AND CO.
TAGS: BBSR, IR
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/d947105c-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
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